

**BELGIUM - Wallonia
at MEDICA
DÜSSELDORF - GERMANY**

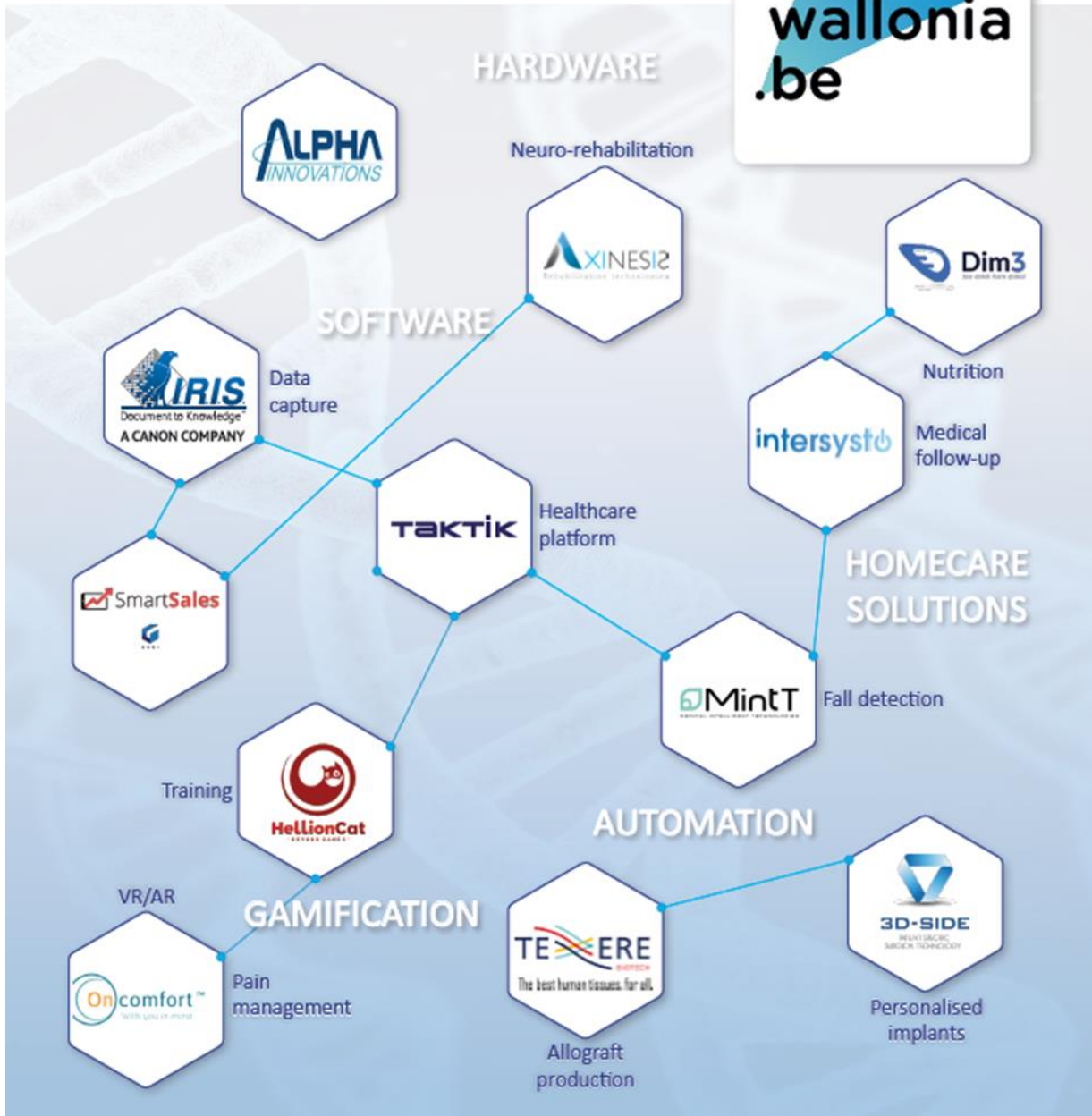
NOVEMBER 18-21, 2019



ICT FROM WALLONIA SERVING MEDICINE

ICT Serving Medicine

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COMPANIES IN ALPHABETICAL ORDER

3D-SIDE7

ALPHA INNOVATIONS7

AXINESIS.....8

DELTATEC (stand 15C30-6)8

DIM3.....9

EASI9

HELLION CAT.....10

INTERSYSTO.....10

IRIS.....11

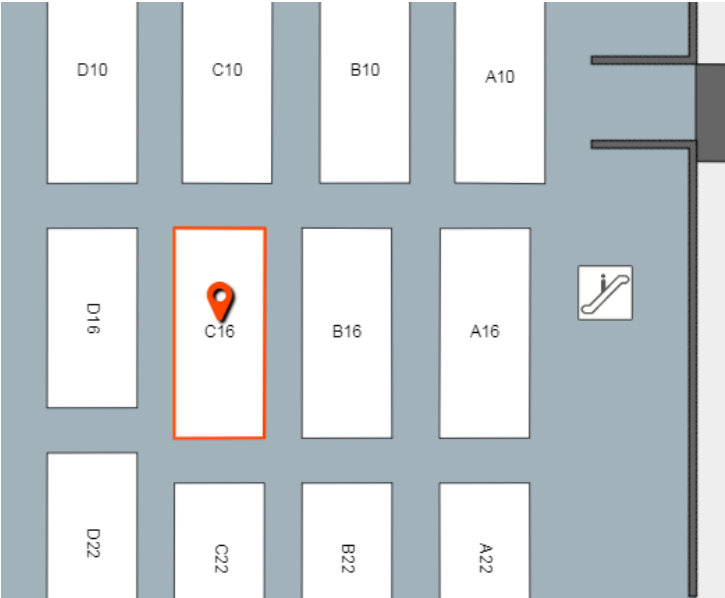
MINTT.....11

ONCOMFORT.....12

TAKTIK.....12

TEXERE BIOTECH.....13

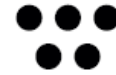
Visit us at hall 15 – stand C16



WALLONIA EXPORT & INVESTMENT (AWEX)

1F53, 15B16, 15C16, 15C30

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Wallonia.be

EXPORT
INVESTMENT

CEO: **Pascale DELCOMMINETTE**
Delegate: **Gisèle MARIEN**

The **Wallonia Export-Investment Agency (AWEX)** is the institution in charge of the development and management of Wallonia's domestic and international economic relations.

Through a personalized, innovative, and sustainable approach, **AWEX** supports Wallonian companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad.

The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish

your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above. In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

Feel inspired



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\ BIOWIN THE HEALTH CLUSTER OF WALLONIA



THE HEALTH CLUSTER OF WALLONIA

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Managing Director: **Sylvie PONCHAUT**

Delegate: **Damien DIOP**, Head of Membership Development

BIOWIN federates industrial and academic players (2018)

- 11 global leaders (Alten, Baxter, Eurogentec-Kaneka, GSK, IBA, IBM, IRE, Janssen Pharmaceutica, UCB, XPE Pharma & Science and Zoetis)
- 185 small and medium size companies
- 5 private research centers
- 5 Universities: UCL, ULB, ULg, UMONS and UNamur (fitted with 400 research units, 11,000 researchers and 3 university hospitals)
- Prestigious research institutes such as the Ludwig Institute for Cancer Research, GIGA, IMI, and the De Duve Institute

Key technological areas supported by BIOWIN

- (Bio)pharmacy
- Cell Therapy

- Radiation applied to health
- Medical devices and in vitro diagnostics
- Biomanufacturing
- Data science

The health sector in Wallonia:

key facts and figures

- 20,000 hospital beds
- European leader in clinical trial phase I
- EUR 1.2 billion private R&D expenses
- > EUR 1,842 billion cumulated private capital raised by 185 BioWin SMEs Members (2005-2018)
- More than 50,000 jobs (15,419 direct & 35,000 indirect)
- Favorable tax environment and R&D incentives
- A unique location at the very heart of Europe

\ 3D-SIDE

15C16-2 \ AWEX



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Keywords:

3D Printing • 3D communication interface with the medical world • Patient specific Implant • Orthopaedic surgery • Advanced 3D Planning

Activities:

3D-Side links surgeons to 3D-technology thanks to 3D-software, 3D-printing and surgical knowledge, making patient-specific treatments possible. After years of industrialization of their products, **3D-Side** also developed a web-based platform "Customize" to efficiently design and produce custom-made devices.

Products, Solutions and Services:

3D-Side provides medical companies with a web platform, "Customize" to efficiently market custom-made devices. From images to 3D-printing, this web-based Software as a Service solution (SaaS) consists of 3 modules: "Interact" to communicate easily with the medical team, "Create" to design custom-made instruments/implants and "Supervise" to manage the just-in-time manufacturing. Alongside this service, **3D-Side** markets two major products: custom cranial implants and instruments for complex bone surgery.

\ ALPHA INNOVATIONS

15C16-open space \ AWEX



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Pierre LORENT

Keywords:

Power supply • Monitoring • Converters • Power backup • Electrical cabinets

Activities:

Pioneer in the field of power technology, we are renowned for our highly reliable standard and custom designed solutions in the field of telecom, railway and medical power supplies.

Products, Solutions and Services:

Design of customized power supplies for complex and sensitive medical devices.

Monitoring for predictive maintenance of critical systems.

Power management with backup and site-level control through our Compas Software.

Devices compliant with IEC60601-1 safety norms and CEBEC / C-CSA-US approved.

\ AXINESIS

15C16-4 \ AWEX



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Contact: Eric HANESSE

Keywords:

Rehabilitation • Robotics • Stroke • Cerebral Palsy • Occupational therapy

Activities:

Axinesis helps patients suffering from stroke to improve their functional recovery through innovative and accessible technologies dedicated to the rehabilitation of their upper limbs.

Products, Solutions and Services:

REApian® is an innovative robotic medical device for the rehabilitation of the upper limbs of children and adults suffering from motor impairments, firstly dedicated to brain-injured patients. It allows an interactive mobilization in the horizontal plane of the arm of patients, such as the victims of stroke, the hemineglect patients, spinal cord injured patients, but also children with cerebral palsy.

\ DELTATEC

15C30-6 \ AWEX



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Keywords:

Electronic Design • Software Development • Medtech

Activities:

DELTATEC is a very high-level design house specialized in advanced video, communication and interfacing technologies for medical applications.

Products, Solutions and Services:

As a design services company, **DELTATEC** role is systematically adapted to the needs of its customers: from purely hardware design or the development of dedicated software, up to the complete design (including mechanics) of a product, its certification to applicable regulation rules and its industrial management.

\ DIM3



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Jean-Claude HAVAUX

15C16-open space \ AWEX

Keywords:

Clinical nutrition • Medical device connectivity •
Clinical support decision • Medical software • Homecare

Activities:

Dim3 offers software's and medical devices solution to manage clinical nutrition at the hospital and at home.

Products, Solutions and Services:

Nutrow is the first complete clinical nutrition management system for the optimization of your patients nutritional status from hospital to home.

Feedim is a reliable and easy to use medical device to automatically get nutrition pumps data available for a better clinical nutrition management.

\ EASI



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15C16-open space \ AWEX

Keywords:

SmartSales • CRM • Sales Management Application •
Mobile CRM • iPad CRM

Activities:

SmartSales helps sales teams sell more and close deals faster. It is an all-in-one mobile CRM application with a big added value in the medical sector.

Products, Solutions and Services:

Provide your medical representatives with a powerful tool to optimise their sales moments. SmartSales is an all-in-one tool for presentations, product catalogs (samples, product descriptions), customer database (IMS and APB numbers,...), and an order system. It's easy-to-use and tailored to the medical sector.

\ HELLION CAT



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Jennifer VANCOILLIE

15C16-open space \ AWEX

Keywords:

VR • Simulation • Training • Serious Game • AR

Activities:

Hellion Cat designs fun and innovative (serious) games to help companies achieve their training, recruitment, or marketing goals on mobile, computer, VR or AR.

Products, Solutions and Services:

We create tailor-made solutions for our clients that want to train, recruit or communicate a message in a bold and innovative way. We use a co-creation method which involves both the client and the end-user in the project's production in order to insure the best possible outcome and maximum satisfaction for the client.

\ INTERSYSTO



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15C16-3 \ AWEX

Keywords:

Medical follow-up • Calm family framework •
Isolation's avoidance • Care and benefits coordination •
Software solution

Activities:

With over 10 years experience, **Intersysto SA** is a software development company. We focus on the Healthcare sector exclusively in order to keep on improving your every day life conditions safely and with total peace of mind.

Products, Solutions and Services:

Software platform for maintaining people at home pre and post-hospitalization, medical follow-up of the patient.

2 softwares solutions to support health professionals, from home to healthcare facilities....

Technical data processing, traceability, alarming, telemetry, teleconsultation, telemedicine.

\ IRIS

15C16-1 \ AWEX



A CANON COMPANY

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Contact: **Sandrine GYSBRECHT**

Keywords:

Mobile Scanners • Document Classification • OCR •
Data capture • PDF Solution

Activities:

At **IRIS**, we build software/products helping people increase productivity while scanning and converting documents.

Products, Solutions and Services:

We were among pioneer in text recognition. We are today pioneer in Solutions bringing the real value your money worth: the content of documents. We master data extraction to enable you to exploit the content out of all documents at the cheapest cost of ownership and the highest return on investment.

\ MINTT

15C16-open space \ HUB.BRUSSELS



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Contact: **Eric KREZSLO**

Keywords:

Fall detection • Quality of care • Artificial Intelligence • IoT

Activities:

As a specialist in the behavioural analysis of elderly people, we have developed a technological approach to detecting falls and improving the quality of care.

Products, Solutions and Services:

Using a 3D sensor, ISA, our product, detects all falls whether they are high or low-impact. It uses movement-tracking algorithms to recompose the image that has been captured. The automated fall register enables falls to be viewed after they have taken place.

\ ONCOMFORT



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Bart HUYS

15C16-open space \ AWEX

Keywords:

Digital sedation • Anesthesia • Clinical Hypnosis • Pain • Anxiety • Virtual Reality

Activities:

Oncomfort delivers innovative Digital Sedation Technology to relieve pain and anxiety for peri-operative patients without medication.

Products, Solutions and Services:

Oncomfort offers non-pharmacological digital sedation by combining evidence-based clinical hypnosis and other psychological techniques with virtual reality in its Sedakit™ CE-approved medical device. It can be used before, during or after diagnostic or therapeutic interventions. The different **Oncomfort** digital sedation modules are optimized for specific therapeutic impact, from distraction to full immersion, adapted to caregivers' therapeutic plan, case duration, patient's age and native language.

\ TAKTIK

TAKTIK

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15C16 - open space \ AWEX

Keywords:

Electronic patient data • Healthcare platform • Digital platform • IPTV • Digital signage • Bedside monitors

Activities:

TAKTIK is an enterprise level software company that specializes in media and healthcare platforms.

Products, Solutions and Services:

iCare offers solutions to optimally create, store and manage Electronic Health Records through an easily-embeddable software for third party healthcare solutions.

Flowr delivers a state-of-the-art patient entertainment system combining tv, games, in-house content and integration with hospitals' healthcare platforms.

\ TEXERE BIOTECH



The best human tissues, for all.

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25C16-open space \ AWEX

Keywords:

Bone grafting • Bone allograft • Regenerative medicine •
Recycling of human tissue • Robotized production line

Activities:

TEXERE Biotech designs and builds forefront robotized processing lines to drive progress and innovation for recycling human tissue with proven clinical and economic value.

Products, Solutions and Services:

Subcontract services: processing of femoral heads from living donors for the production of freeze-dried bone allografts (FDDBA).

Robotized automated production line for FDDBA production, through technology transfer and JV partnership.